



# THE PUBLIC PURCHASER

The Newsletter of the Public Purchasing Association of North Texas

June 2010

Volume 24, Issue 3

## 2009-2010 Officers

### **PRESIDENT**

January Cook, CPPO, CPPB  
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### **VICE-PRESIDENT**

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Asst. Purchasing Director  
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(940) 349-3130

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### **TREASURER**

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### **PAST PRESIDENT**

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(817) 884-3245

## Inside this issue

President's Message.....	1
2009-2010 Committee Members.....	2
June Meeting Info.....	3
N.P.I. News.....	4
Mary Jo Sinclair Scholarship..	5-6
Meeting & Event Pictures.....	7-8
ISM Report on Business.....	9-10
Membership Information... ..	11-12
General Information.....	13

## PPANCT President's Message

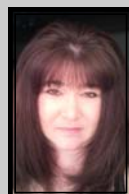
*Greetings!*

*The deadline to submit applications for the NPI Conference Scholarship has been extended until July 23, 2010. Recipients will be announced at the July 29, 2010 regular meeting. Please remember to submit your application before the deadline if you have not already done so.*

*We were faced with various difficulties by distributing meeting notices via the e-vite system. As a result, meeting notices will now be sent via Outlook. Each month members will receive an appointment request with meeting details. Please RSVP by selecting the appropriate option ("accept" or "decline") by the stated deadline. Please remember that if you "accept" you are included in the final count that is submitted to the hotel for food preparation. If you are unable to attend, you will receive an invoice for the meeting registration fee unless you cancel prior to the RSVP deadline. Your understanding and support of this practice is appreciated.*

*We have many members invading the beaches of South Padre Island this week attending conferences. However, PPANCT has a great speaker and topic lined-up for this month's meeting! I hope you will attend. Don't forget to RSVP by noon today!*

*Wishing everyone a safe summer. See you at the meetings!*



*January Cook , CPPO, CPPB  
PPANCT President*

## **2009 – 2010 COMMITTEE MEMBERS**

### **Constitution/Bylaws/Legislation Chair**

Ralph McBroom, C.P.M.  
*Contract Administrator, Tarrant County*  
 (817) 212-7233  
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[ramcbroom@tarrantcounty.com](mailto:ramcbroom@tarrantcounty.com)

### **Marketing Chair**

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### **Membership & Directory Chair**

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### **Newsletter Chair**

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### **Program Chair**

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[nancyc@plano.gov](mailto:nancyc@plano.gov)

### **Professional Development Chair**

Rebecca Hunter, CPPB  
*Buyer, City of Lewisville*  
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[rhunter@cityoflewisville.com](mailto:rhunter@cityoflewisville.com)

### **Public Relations Chair**

Vanessa Freeman, CPPB  
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### **Special Events Chair—Holiday Party**

Peggy Watkins, C.P.M.  
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### **Special Events Chair—Supplier Showcase**

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### **Website Chair**

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Public Purchasing Association  
of North Central Texas

**Monthly Meeting: June 24, 2010**

**Lunch - 12:00 pm**

**Sheraton Grand Hotel DFW Airport**

**4440 West John Carpenter Freeway**

**Irving, Texas 75063**

**TOPIC:**

**Ethics in Government Purchasing and Contracting**

**David Yelton, Director (ABQ)**

**DCMA Dallas Quality Assurance**

**Cost \$20.00 for members    \$22.00 non-members**

**RSVP: Before 12:00 Noon, Tuesday, June 22, 2010**

**(Please respond to the Outlook appointment request by selecting "accept")**

Any person needing a specialty meal for medical reasons should send their request to Vanessa at least one week prior to our scheduled meeting at 940-349-3130 or [vanessa.freeman@dentoncounty.com](mailto:vanessa.freeman@dentoncounty.com).

**Menu**

Chef's Homestyle Italian Lasagna

Fresh Garden Vegetables

Tossed Salad

Garlic Bread

Chocolate Mousse & Fresh Berry Parfait

**NPI's 42nd Annual Conference and  
Products Expo  
October 24 – 27, 2010  
Bally's Las Vegas  
Las Vegas, Nevada**



**Apply for the NPI Conference Award**

Every year, PPANCT sets aside funds for the NPI Conference Scholarship. This year, the executive board will make four (4) awards of \$1200 each to the active members chosen as the most deserving.

If you would like to be considered, please complete the application and return it January Cook by noon on **Friday, July 23, 2010**. You may fax it to (972) 874-6478, or e-mail it to [january.cook@flower-mound.com](mailto:january.cook@flower-mound.com). Applications will be considered by the Executive Board and announced at the regular meeting on July 29, 2010.

# Did You Know?

**The Mary Jo Sinclair Scholarship may be used for any of the following purposes:**

- Professional procurement certification examination fees
- Procurement certification study materials/review classes/practice testing
- Conference or Seminar tuition/registration fees/related expenses
- Books for other approved procurement related educational endeavors

As a reminder, MJS scholarships are available throughout the year to PPA members in good standing, with a maximum award amount of \$250 individually. Documentation of expenses as well as proof of passing certification exam, if applicable, will be required. All scholarships are subject to availability of funds and approval of the PPA Scholarship committee.

Questions and/or applications shall be submitted to Rebecca Hunter, Professional Development Chairperson, at [rhunter@cityoflewsville.com](mailto:rhunter@cityoflewsville.com).

Public Purchasing Association



North Central Texas

**PUBLIC PURCHASING ASSOCIATION  
OF  
NORTH CENTRAL TEXAS**

**MARY JO SINCLAIR SCHOLARSHIP APPLICATION**

**NAME**

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**OFFICE ADDRESS**

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**OFFICE PHONE**

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**E-MAIL**

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**CURRENT EMPLOYER**

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**TITLE**

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1. Describe you current position, responsibilities and duties:
  
2. Describe the course/educational activity you wish to pursue, when it will be given, where it will be conducted, and by whom. Note, you may attach the printed description of the activity if it includes all of the above.
  
3. What is the full cost of this activity? \_\_\_\_\_
4. Describe how you believe that this activity will advance your career in purchasing.
  
5. I will not receive reimbursement for this expense from any other source.
  
6. Have you been awarded a Mary Jo Sinclair Scholarship in the past? \_\_\_\_\_  
If so, when? \_\_\_\_\_

Signed \_\_\_\_\_

Date \_\_\_\_\_

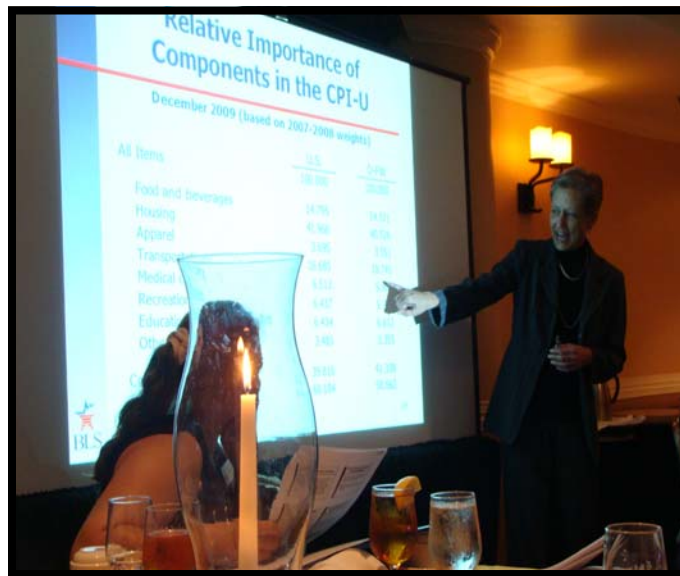
# April PPANCT Meeting

Thank you to our Guest Speaker for April!

## Cheryl Abbot

Regional Economist, Dallas

Topic "Using the Consumer Price Index for Contract Escalations"



# May PPANCT Meeting

Thank you to our Guest Speaker for May!

## Bob Wooten

Director of Strategic Solutions

Topic "Defining the True Cost of Power"



# May 2010 Manufacturing ISM Report On Business®

**PMI at 59.7%**

DO NOT CONFUSE THIS NATIONAL REPORT with the various regional purchasing reports released across the country. The national report's information reflects the entire United States, while the regional reports contain primarily regional data from their local vicinities. Also, the information in the regional reports is not used in calculating the results of the national report. The information compiled in this report is for the month of March 2010.

## New Orders, Production and Employment Growing Supplier Deliveries Slower Inventories Contracting

(Tempe, Arizona) — Economic activity in the **manufacturing sector** expanded in May for the 10th consecutive month, and the **overall economy** grew for the 13th consecutive month, say the nation's supply executives in the latest **Manufacturing ISM Report On Business®**.

The report was issued today by Norbert J. Ore, CPSM, C.P.M., chair of the Institute for Supply Management™ Manufacturing Business Survey Committee. "The manufacturing sector grew for the 10th consecutive month during May. The rate of growth as indicated by the PMI is driven by continued strength in new orders and production. Employment continues to grow as manufacturers have added to payrolls for six consecutive months. The recovery continues to broaden as 16 of 18 industries report growth. There are a number of reports, particularly in the tech sector, of shortages of components; this is the result of excessive inventory de-stocking during the downturn."

### PERFORMANCE BY INDUSTRY

Sixteen of the 18 manufacturing industries are reporting growth in May, in the following order: Paper Products; Wood Products; Transportation Equipment; Electrical Equipment, Appliances & Components; Fabricated Metal Products; Computer & Electronic Products; Furniture & Related Products; Miscellaneous Manufacturing; Plastics & Rubber Products; Primary Metals; Printing & Related Support Activities; Chemical Products; Nonmetallic Mineral Products; Machinery; Apparel, Leather & Allied Products; and Food, Beverage & Tobacco Products. The only industry reporting contraction in May is Petroleum & Coal Products.

### WHAT RESPONDENTS ARE SAYING ...

- "Tight supply conditions exist for electronic components." (Computer & Electronic Products)
- "No signs of the ramp-up abating anytime soon." (Machinery)
- "Volatility of steel and steel-making components is forcing us to raise prices on our shipped goods to automotive customers." (Fabricated Metal Products)
- "Aftermarket sales increased 25 percent during the past quarter." (Transportation Equipment)
- "Sales exceeded budget for the fourth consecutive month." (Food, Beverage & Tobacco Products)

### COMMODITIES REPORTED UP/DOWN IN PRICE and IN SHORT SUPPLY

#### Commodities Up in Price

Aluminum (11); Butadiene Products; Caustic Soda (3); Copper\* (3); Corrugated Containers (3); Galvanized Coils; Nylon Products; Paper; Paper Products; Plastics (5); Plastic Resins (5); Polypropylene (6); Pulp (2); Stainless Steel (2); Stainless Steel Products (2); Steel (11); Steel Products (5); and Sulfuric Acid (3).

#### Commodities Down in Price

Aluminum Products; and Copper\*.

#### Commodities in Short Supply

No commodities are reported in short supply.

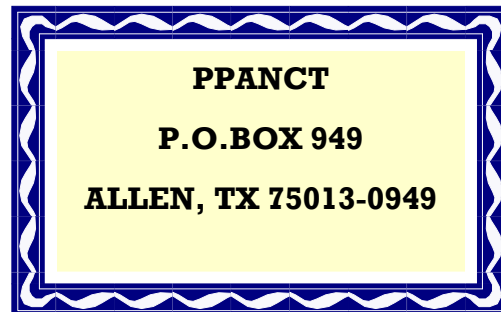
**MANUFACTURING AT A GLANCE**  
May 2010

<b>Index</b>	<b>Series Index September</b>	<b>Series Index August</b>	<b>Percentage Point Change</b>	<b>Direction</b>	<b>Rate of Change</b>	<b>Trend* (Months)</b>
<b>PMI</b>	59.7	60.4	-0.7	Growing	Slower	10
<b>New Orders</b>	65.7	65.7	0.0	Growing	Same	11
<b>Production</b>	66.6	66.9	-0.3	Growing	Slower	12
<b>Employment</b>	59.8	58.5	+1.3	Growing	Faster	6
<b>Supplier Deliveries</b>	61.0	61.3	-0.3	Slower	Slower	12
<b>Inventories</b>	45.6	49.4	-3.8	Contracting	Faster	2
<b>Customers' Inventories</b>	32.0	33.0	-1.0	Too Low	Faster	14
<b>Prices</b>	77.5	78.0	-0.5	Increasing	Slowing	11
<b>Backlog of Orders</b>	59.5	57.5	+2.0	Growing	Faster	5
<b>Exports</b>	62.0	61.0	+1.0	Growing	Faster	11
<b>Imports</b>	56.5	58.0	-1.5	Growing	Slower	9
<b>OVERALL ECONOMY</b>				Growing	Slower	13
<b>Manufacturing Sector</b>				Growing	Slower	10

**Mark Your Schedule for 2010**



June 24, 2010	PPANCT Meeting- Sheraton Hotel
July 29, 2010	PPANCT Meeting- Sheraton Hotel
Aug 26, 2010	PPANCT Meeting- Sheraton Hotel
Sept 30, 2010	PPANCT Meeting- Sheraton Hotel
Oct 24-27, 2010	NPI Conference—Las Vegas, NV
Oct 28, 2010	PPANCT Meeting- Sheraton Hotel



Do you have any news, announcements or thoughts you would like to share with PPANCT members? If so, please forward information to [groscher@grapevinetexas.gov](mailto:groscher@grapevinetexas.gov) for inclusion in the next newsletter.

**VISION STATEMENT**

To be recognized as an association of highly trained public purchasing professionals that promotes the advancement of the purchasing profession.

**MISSION STATEMENT**

To be a respected association that guides the public purchasing profession in a manner that promotes public trust while aggressively pursuing the profes-